

Exide Life Insurance Company Limited

(Registration No: 114; Date of registration: 2 August 2001)

**FORM : L37-Business acquisition through different channels (Group)**

₹ Crores

Sl.No.	Channels	For the quarter ended 30 June 2019			For the quarter ended 30 June 2018			Up to the quarter ended 30 June 2019			Up to the quarter ended 30 June 2018		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	-	-	-	-	-	-	-	-	-	-	-	-
2	Corporate Agents-Banks	-	106	0.05	-	40	0.01	-	106	0.05	-	40	0.01
3	Corporate Agents -Others	-	-	-	-	-	-	-	-	-	-	-	-
4	Brokers	2	3,62,701	10.91	46	4,07,815	17.38	2	3,62,701	10.91	46	4,07,815	17.38
5	Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-
6	Direct Business	4	22,217	1.37	9	27,381	2.43	4	22,217	1.37	9	27,381	2.43
7	IMF	-	-	-	-	-	-	-	-	-	-	-	-
	Total (A)	6	3,85,024	12.33	55	4,35,236	19.83	6	3,85,024	12.33	55	4,35,236	19.83
1	Referral (B)	-	-	-	-	-	-	-	-	-	-	-	-
	Grand Total (A+B)	6	3,85,024	12.33	55	4,35,236	19.83	6	3,85,024	12.33	55	4,35,236	19.83

Note:

1. Premium means amount of premium received from business acquired by the source
2. No. of policies stand for no. of policies sold