

**FORM : L25 (I) - Geographical Distribution Channel - Individuals (Apr to Dec-18)**

| Geographical Distribution of Total Business |                           |                    |               |                    |                        |                    |                |                    |                        |                             |                |                    |                        |
|---|---------------------------|--------------------|---------------|--------------------|------------------------|--------------------|----------------|--------------------|------------------------|-----------------------------|----------------|--------------------|------------------------|
| Sl. No.                                     | State / Union Territory   | Rural (Individual) |               |                    |                        | Urban (Individual) |                |                    |                        | Total Business (Individual) |                |                    |                        |
|   |                           | No. of Policies    | No. of Lives  | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies    | No. of Lives   | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies             | No. of Lives   | Premium (Rs crore) | Sum Assured (Rs crore) |
| 1   | Andhra Pradesh            | 2,724              | 2,676         | 7.30               | 212.39                 | 10,379             | 9,973          | 38.71              | 1,162.45               | 13,103                      | 12,649         | 46.01              | 1,374.84               |
| 2   | Arunachal Pradesh         | 1                  | 1             | 0.00               | 0.02                   | 11                 | 11             | 0.10               | 0.62                   | 12                          | 12             | 0.10               | 0.63                   |
| 3   | Assam                     | 159                | 156           | 0.51               | 6.43                   | 1,899              | 1,806          | 6.38               | 90.17                  | 2,058                       | 1,962          | 6.89               | 96.59                  |
| 4   | Bihar                     | 787                | 780           | 2.08               | 28.62                  | 3,374              | 3,300          | 9.81               | 145.28                 | 4,161                       | 4,080          | 11.89              | 173.90                 |
| 5   | Chattisgarh               | 49                 | 48            | 0.13               | 3.17                   | 329                | 318            | 0.89               | 31.96                  | 378                         | 366            | 1.01               | 35.13                  |
| 6   | Goa                       | 12                 | 11            | 0.06               | 0.66                   | 281                | 262            | 1.48               | 28.89                  | 293                         | 273            | 1.54               | 29.55                  |
| 7   | Gujarat                   | 1,673              | 1,665         | 3.88               | 46.31                  | 9,895              | 9,678          | 29.78              | 494.07                 | 11,568                      | 11,343         | 33.66              | 540.39                 |
| 8   | Haryana                   | 356                | 350           | 1.05               | 26.55                  | 1,818              | 1,756          | 7.28               | 219.74                 | 2,174                       | 2,106          | 8.33               | 246.29                 |
| 9   | Himachal Pradesh          | 344                | 340           | 0.92               | 9.57                   | 637                | 629            | 1.84               | 18.58                  | 981                         | 969            | 2.77               | 28.15                  |
| 10  | Jammu & Kashmir           | 86                 | 86            | 0.25               | 1.82                   | 558                | 544            | 1.73               | 27.43                  | 644                         | 630            | 1.98               | 29.25                  |
| 11  | Jharkhand                 | 386                | 380           | 1.04               | 15.56                  | 1,771              | 1,683          | 5.50               | 89.92                  | 2,157                       | 2,063          | 6.54               | 105.49                 |
| 12  | Karnataka                 | 2,220              | 2,159         | 5.77               | 128.48                 | 12,298             | 11,621         | 53.90              | 1,177.09               | 14,518                      | 13,780         | 59.68              | 1,305.57               |
| 13  | Kerala                    | 385                | 373           | 1.87               | 17.68                  | 1,807              | 1,705          | 10.07              | 85.42                  | 2,192                       | 2,078          | 11.94              | 103.10                 |
| 14  | Madhya Pradesh            | 233                | 228           | 0.74               | 8.72                   | 2,319              | 2,165          | 8.49               | 122.97                 | 2,552                       | 2,393          | 9.23               | 131.68                 |
| 15  | Maharashtra               | 4,105              | 4,078         | 8.88               | 98.41                  | 14,277             | 13,860         | 44.65              | 923.54                 | 18,382                      | 17,938         | 53.53              | 1,021.95               |
| 16  | Manipur                   | 6                  | 6             | 0.04               | 0.16                   | 22                 | 22             | 0.07               | 0.64                   | 28                          | 28             | 0.11               | 0.80                   |
| 17  | Meghalaya                 | 3                  | 3             | 0.01               | 0.08                   | 17                 | 16             | 0.07               | 0.52                   | 20                          | 19             | 0.08               | 0.60                   |
| 18  | Mizoram                   | 1                  | 1             | 0.00               | 0.02                   | 1                  | 1              | 0.01               | 0.05                   | 2                           | 2              | 0.01               | 0.07                   |
| 19  | Naqaland                  | -                  | -             | -                  | -                      | 12                 | 11             | 0.22               | 0.46                   | 12                          | 11             | 0.22               | 0.46                   |
| 20  | Orissa                    | 2,591              | 2,543         | 5.92               | 99.03                  | 5,621              | 5,379          | 17.35              | 303.92                 | 8,212                       | 7,922          | 23.27              | 402.96                 |
| 21  | Punjab                    | 336                | 332           | 1.03               | 16.23                  | 2,127              | 2,051          | 6.52               | 241.01                 | 2,463                       | 2,383          | 7.54               | 257.24                 |
| 22  | Rajasthan                 | 444                | 424           | 1.14               | 49.47                  | 2,776              | 2,617          | 8.90               | 458.46                 | 3,220                       | 3,041          | 10.04              | 507.93                 |
| 23  | Sikkim                    | 5                  | 5             | 0.01               | 0.19                   | 49                 | 46             | 0.20               | 2.86                   | 54                          | 51             | 0.21               | 3.05                   |
| 24  | Telangana                 | 956                | 932           | 2.62               | 126.67                 | 6,801              | 6,359          | 28.93              | 1,045.85               | 7,757                       | 7,291          | 31.55              | 1,172.52               |
| 25  | Tamil Nadu                | 898                | 873           | 3.25               | 61.10                  | 7,898              | 7,481          | 36.22              | 601.52                 | 8,796                       | 8,354          | 39.47              | 662.62                 |
| 26  | Tripura                   | 15                 | 15            | 0.06               | 0.45                   | 319                | 317            | 1.13               | 8.77                   | 334                         | 332            | 1.18               | 9.22                   |
| 27  | Uttar Pradesh             | 1,905              | 1,870         | 4.84               | 104.43                 | 9,526              | 9,168          | 28.91              | 711.89                 | 11,431                      | 11,038         | 33.75              | 816.32                 |
| 28  | Uttrakhand                | 491                | 491           | 1.67               | 25.47                  | 1,794              | 1,758          | 5.75               | 114.70                 | 2,285                       | 2,249          | 7.42               | 140.17                 |
| 29  | West Bengal               | 417                | 405           | 1.00               | 20.74                  | 6,289              | 5,681          | 23.00              | 305.58                 | 6,706                       | 6,086          | 24.00              | 326.32                 |
| 30  | Andaman & Nicobar Islands | -                  | -             | -                  | -                      | 10                 | 10             | 0.09               | 0.77                   | 10                          | 10             | 0.09               | 0.77                   |
| 31  | Chandigarh                | 1                  | 1             | 0.00               | 0.01                   | 103                | 99             | 0.38               | 11.05                  | 104                         | 100            | 0.39               | 11.07                  |
| 32  | Dadra & Nagar Haveli      | -                  | -             | -                  | -                      | -                  | -              | -                  | -                      | -                           | -              | -                  | -                      |
| 33  | Daman & Diu               | -                  | -             | -                  | -                      | 2                  | 2              | 0.00               | 0.02                   | 2                           | 2              | 0.00               | 0.02                   |
| 34  | Delhi                     | 2                  | 2             | 0.02               | 0.84                   | 2,676              | 2,589          | 10.89              | 219.63                 | 2,678                       | 2,591          | 10.91              | 220.47                 |
| 35  | Lakshadweep               | -                  | -             | -                  | -                      | -                  | -              | -                  | -                      | -                           | -              | -                  | -                      |
| 36  | Pondicherry               | 5                  | 5             | 0.01               | 0.11                   | 84                 | 78             | 0.30               | 5.66                   | 89                          | 83             | 0.31               | 5.78                   |
| <b>Total</b>                                |                           | <b>21,596</b>      | <b>21,239</b> | <b>56.10</b>       | <b>1,109.40</b>        | <b>107,780</b>     | <b>102,996</b> | <b>389.53</b>      | <b>8,651.51</b>        | <b>129,376</b>              | <b>124,235</b> | <b>445.64</b>      | <b>9,760.91</b>        |